ADSUM FOR WOMEN & CHILDREN Index to Financial Statements Year Ended March 31, 2019

	Page
INDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Operations	3
Statement of Financial Position	4
Statement of Changes in Net Assets	5
Statement of Cash Flow	6
Notes to Financial Statements	7 - 16



INDEPENDENT AUDITOR'S REPORT

To the Directors of Adsum for Women & Children

Qualified Opinion

We have audited the financial statements of Adsum for Women & Children (the Association), which comprise the statement of financial position as at March 31, 2019 and March 31, 2018, and the statements of operations, changes in net assets and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at March 31, 2019 and March 31, 2018, and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Association derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Association. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended March 31, 2019, current assets and net assets as at March 31, 2019.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Independent Auditor's Report to the Directors of Adsum for Women & Children (continued)

Those charged with governance are responsible for overseeing the Association's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance, confirmation that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and where applicable related safeguards.

Halifax, Nova Scotia June 20, 2019 Sutherland Watt CPAs Inc. Chartered Professional Accountants Licensed Public Accountants

ADSUM FOR WOMEN & CHILDREN Statement of Operations Year Ended March 31, 2019

	2019	2018
Revenues		
Donations	\$ 501,603	\$ 457,894
Amortization of deferred contributions	127,686	127,686
Investment income (Note 12)	100,135	17,892
Fundraising events	115,041	129,581
Government grants	1,278,317	1,108,727
Rental operations	250,072	255,278
Per diems to authorities	35,309	5,015
Major gifts	 117,854	211,489
	 2,526,017	2,313,562
Expenses		
Administrative costs	64,978	60,457
Amortization	137,970	137,364
Bad debts	5,808	-
Mortgage interest	8,072	8,229
Operations	507,137	356,741
Promotion and fundraising	106,978	104,793
Property expenses	265,113	286,674
Salaries and benefits	 1,420,861	1,359,042
	 2,516,917	2,313,300
Excess of revenues over expenses from operations	 9,100	262
Other (loss) income		
Loss on disposal of capital assets	_	(100)
Unrealized (loss) gain on investments (Note 12)	- (21,601)	19,552
orneanzed (1055) gain on investments (170te 12)	 (21,001)	13,002
	 (21,601)	19,452
Excess (deficiency) of revenues over expenses	\$ (12,501)	\$ 19,714

ADSUM FOR WOMEN & CHILDREN Statement of Financial Position March 31, 2019

		2019	2018
ASSETS			
Current Accounts receivable (Note 4) Prepaid expenses	\$ —	59,727 18,909	\$ 51,798 19,019
		78,636	70,817
Capital assets (net of accumulated amortization) (Note 5)		3,488,373	3,611,011
Long term investments, at market value - unrestricted		702,970	431,534
Long term investments, at market value - restricted		129,389	371,597
	\$	4,399,368	\$ 4,484,959
LIABILITIES Current Bank indebtedness (Note 3) Accounts payable Current portion of long term debt (Note 6) Unearned income	\$	113,111 163,435 22,726 11,721	\$ 67,624 129,394 22,029 11,364
Tenants' damage deposits		319,365	9,483 239,894
Long term debt (Note 6)		211,390	234,145
Deferred contributions - capital assets (Note 7) Deferred contributions - future expenditures (Note 7)		2,850,437 168,298	2,978,123
Net assets Investment in capital asset fund Investment in endowment fund (Note 10) Unrestricted fund	_	3,549,490 403,180 129,389 317,309 849,878	3,589,859 376,074 371,597 147,429 895,100
	\$		\$ 4,484,959

ON BEHALF OF THE BOARD	
	_ Director
	_ Director

ADSUM FOR WOMEN & CHILDREN Statement of Changes in Net Assets Year Ended March 31, 2019

	Investm Capital Fur	Asset	 estment in dowment Fund	Un	restricted Fund	2019	2018
Net assets - beginning							
of year	\$ 37	76,074	\$ 371,597	\$	147,429	\$ 895,100	\$ 869,566
Deficiency of revenues						•	
over expenses		-	15,566		(28,067)	(12,501)	19,714
Unrealized gain (loss) on			(00 -0 ()				
investments		-	(32,721)		-	(32,721)	5,820
Building and equipment							
additions (disposals), net of funding		15,332	_		(15,332)	_	_
Amortization for the year		37,970)	<u>-</u>		137,970	-	- -
Deferred funding for	(31,010)			101,010		
property, plant and							
equipment	12	27,686	-		(127,686)	-	-
Principle payments on							
debt relating to capital							
assets	2	22,058	-		(22,058)	-	-
Interfund transfer of			(200 497)		200 497		
investment (Note 10) Interfund transfer of		-	(209,487)		209,487	-	-
investment income in							
Endowment							
Fund (Note 10)		-	(15,566)		15,566	-	-
Net assets - end of year	\$ 40	03,180	\$ 129,389	\$	317,309	\$ 849,878	\$ 895,100

ADSUM FOR WOMEN & CHILDREN Statement of Cash Flow Year Ended March 31, 2019

		2019	2018
Operating activities Excess (deficiency) of revenues over expenses Items not affecting cash:	\$	(12,501)	\$ 19,714
Amortization of capital assets Amortization of deferred contributions Unrealized (loss) gain on investments Loss on disposal of capital assets		137,970 (127,686) (21,601)	137,364 (127,686) 19,552 100
	_	(23,818)	49,044
Changes in non-cash working capital: Accounts receivable Accounts payable Unearned income Prepaid expenses Tenants' damage deposits	_	(7,929) 34,027 357 110 (1,111)	(14,017) 21,123 901 3,561 2,736
		25,454	14,304
Cash flow from operating activities	_	1,636	63,348
Investing activities Purchase of capital assets Proceeds on disposal of capital assets Purchases and sales of investments, net		(15,332) - (191)	(2,632) 7,500 (17,892)
Cash flow used by investing activities	_	(15,523)	(13,024)
Financing activities Repayment of long term debt Decrease in deferred contributions	_	(22,058) (9,542)	(21,314) (67,940)
Cash flow used by financing activities		(31,600)	(89,254)
Decrease in cash flow		(45,487)	(38,930)
Deficiency - beginning of year		(67,624)	(28,694)
Deficiency - end of year (Note 3)	\$	(113,111)	\$ (67,624)

Notes to Financial Statements

Year Ended March 31, 2019

Description of business

Adsum Association for Women & Children (the "Association") is a charitable organization incorporated provincially under the Societies Act of Nova Scotia. As a registered charity the association is exempt from the payment of income tax under Section 149(1) of the Income Tax Act.

The Association provides housing and other support services to women, families and transgender persons in an effort to end homelessness and support independent living. The Association operates the following facilities with Halifax Regional Municipality:

Adsum House, an emergency shelter for women, families and transgender persons who are homeless.

Adsum Court, a supportive complex with affordable apartments.

Adsum Centre, a short term residential centre for women, families and transgender persons.

The Alders, a supportive complex with affordable apartments.

Three condos providing affordable supported family housing.

2. Summary of significant accounting policies

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

Bank indebtedness

Bank indebtedness consists of cash on hand, bank balances held with financial institutions, including a line of credit with a limit of \$200,000 and interest rate of 5.35%

(continues)

Notes to Financial Statements

Year Ended March 31, 2019

2. Summary of significant accounting policies (continued)

Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization and are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Buildings 20-35 years
Equipment 5 years
Computer equipment 3 years
Leasehold improvements 5 years

The Association regularly reviews its capital assets to eliminate obsolete items.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Investments

Investments for which there are quoted prices in an active market are carried at fair value. Unrealized gains or losses are reported as part of net income.

Revenue recognition

Adsum for Women & Children follows the deferral method of accounting for contributions.

Restricted contributions, other than endowments, are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in endowment net assets.

Contributions of non-depreciable capital assets and contributions for purposes of acquiring such assets are recognized as direct increase in investment in capital assets in the period in which the capital assets are acquired.

All other revenue sources are recognized at the time that the service is rendered.

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Notes to Financial Statements

Year Ended March 31, 2019

2. Summary of significant accounting policies (continued)

Fund accounting

The Unrestricted Fund accounts for the Association's program delivery and administrative activities. This fund reports unrestricted resources and restricted operating grants.

The Investment in Capital Asset Fund is used to account for capital assets, including their acquisition, financing, amortization and disposal. Operating costs of the capital assets are accounted for in the Unrestricted Fund.

The Endowment Fund reports resources contributed for endowment. The Endowment fund was established with the goal of generating income to provide a long-term source of funding to assist with operations of the Association. Investment income earned on resources of the Endowment Fund is reported in the General Fund depending on the nature of any restrictions imposed by contributors of funds for endowment.

Contributed services

Volunteers contribute a significant amount of their time each year. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

Accounting estimates

Preparation of the financial statements in conformity with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimated.

Gifts in kind

Donated food and clothing are recorded at their fair market value at the time of the donation. During the year \$134,506 in goods were donated (2018 - \$149,736).

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Notes to Financial Statements

Year Ended March 31, 2019

3. Bank indebtedness

		2019		2019 2018		
Petty cash Operating bank accounts Bank account for Security deposits Line of Credit Advances	\$	900 12,992 7,997 (135,000)	\$	900 6,993 9,483 (85,000)		
	\$	(113,111)	\$	(67,624)		

The Association has a line of credit with a limit of \$200,000 and interest rate of 5.35%. The line of credit acts like an overdraft account and is strictly used as a cash flow management tool.

4. Accounts receivable

	2019		2018		
Due from provincial/municipal governments Due from federal government - HST rebate Other	\$	8,874 25,524 25,329	\$	13,260 16,877 22,550	
Sub-total Less: Allowance for doubtful accounts		59,727 -		52,687 (889)	
	\$	59,727	\$	51,798	

5. Capital assets

	 Cost	Accumulated Cost amortization			2019 Net book value	2018 Net book value		
Land Buildings Equipment Computer equipment Playground Leasehold Improvements	\$ 495,428 4,175,677 257,921 78,377 26,076 208,492	\$	1,206,578 239,654 72,798 26,076 208,492	\$	495,428 2,969,099 18,267 5,579 -	\$	495,428 3,096,597 15,866 3,120 -	
	\$ 5,241,971	\$	1,753,598	\$	3,488,373	\$	3,611,011	

Notes to Financial Statements

Year Ended March 31, 2019

6.	Long term debt	2019	2018
	Royal Bank demand loan bearing interest at 3.82% per annum, repayable in monthly blended payments of \$1,253. The loan matures on August 1, 2019 and is secured by a mortgage on land and building with a net book value of \$543,781.	\$ 34,667	\$ 48,109
	Royal Bank loan bearing interest at 3.198% per annum, repayable in monthly blended payments of \$1,258. The loan matures on May 18, 2020 and is secured by a loan on land and building with a net book value of \$754,084.	 199,449	208,065
		234,116	256,174
	Amounts payable within one year	(22,726)	(22,029)
		\$ 211,390	\$ 234,145
	Principal repayment terms are approximately:		
	2020 2021 2022 2023 2024	\$ 22,726 23,162 16,286 9,763 162,179	
		\$ 234,116	

Notes to Financial Statements

Year Ended March 31, 2019

7. Deferred contributions

Deterred contributions			
		2019	2018
Capital assets Various deferred grants for purchases of capital properties, to be recognized as buildings are amortized. There have been no contributions received for this purpose in 2018 or 2019, and the deferred revenue balance represents unrecognized money at year end.	<u>\$</u>	2,850,437	\$ 2,978,123
Future expenditures Diverting Families From Shelters Holdsworth Foundation Halifax Foundation		90,852 52,013 3,200	112,210 - -
North End Community Health Centre - Housing First Support Home Depot Foundation Grant Peer Works Support Program Community Health Boards funding Warming Shelter fund		- 2,000 4,459 - 15,774	1,200 6,865 6,518 3,400 7,504
	<u>\$</u>	168,298	\$ 137,697
Grand total	\$	3,018,735	\$ 3,115,820

The balance in deferred contributions represents funding received for the purposes outlined above, that is unspent but committed for each project.

Notes to Financial Statements

Year Ended March 31, 2019

8. Commitments/contingencies

- 1. In 2014, the Association entered into a Contribution Agreement with Her Majesty the Queen in Right of Canada (HMQ), in which HMQ contributed its 50% interest in the property located at 2421 Brunswick Street. The agreement is subject to a restrictive covenant whereby for a period of 15 years the Association would be required to pay HMQ a sum equivalent to 50% of the fair market value if they breach the covenants. The Association also entered into an agreement with the Halifax Regional Municipality (HRM) to acquire their 50% interest in the property located at 2421 Brunswick Street. The agreement is subject to the terms of a buyback agreement in favour of HRM which gives HRM a right to repurchase the Property upon the occurrence of certain events or if the Association fails to operate the Property for shelter or affordable housing. The buy-back agreement expires at the end of a 15 year period, at which Adsum would own the property with no commitments to usage.
- 2. In 2012, the Association entered into funding agreements with the Government of Canada and the Province of Nova Scotia in each it designed and built a 10 unit housing complex that is affordable and supportive in the Halifax Regional Municipality. The Association has undertaken a commitment to both the Government of Canada and the Province of Nova Scotia to operate this facility for its intended use for a period of not less than 15 years. If the Association does not meet the terms and conditions of the funding agreement then certain amounts may be repayable to the Province of Nova Scotia.

9. Financial Instruments

The Association is exposed to various risks through its financial instruments and has a comprehensive risk management framework to monitor, evaluate and manage these risks. The following analysis provides information about the Association's risk exposure and concentration as of March 31, 2019.

(a) Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from customers. In order to reduce its credit risk, the Association reviews a new customer's credit history before extending credit and conducts regular reviews of its existing customers' credit performance. An allowance for doubtful accounts is established based upon factors surrounding the credit risk of specific accounts, historical trends and other information. The Association has a significant number of customers which minimizes concentration of credit risk.

(b) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its receipt of funds from its customers and other related sources, long-term debt, obligations under capital leases, contributions to the pension plan, and accounts payable.

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Notes to Financial Statements

Year Ended March 31, 2019

9. Financial Instruments (continued)

(c) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency rate risk, interest rate risk and other price risk. The Association is mainly exposed to interest rate risk and other price risk.

(d) Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. In seeking to minimize the risks from interest rate fluctuations, the Association manages exposure through its normal operating and financing activities. The Association is exposed to interest rate risk primarily through its floating interest rate bank indebtedness and credit facilities.

(e) Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Association is exposed to other price risk through its investment in quoted shares.

All secured financial liabilities have a combined carrying amount of \$234,116 (\$256,174 in 2018).

Unless otherwise noted, it is management's opinion that the Association is not exposed to significant other price risks arising from these financial instruments.

10. Endowment fund

The endowment fund is subject to externally imposed restrictions stipulating that the capital be maintained for a period of at least ten years and the investment income (including capital gains) be used towards operating expenses. During the year, the Association received an endowment contribution of Nil (2018 - Nil) and had an overall investment income of \$15,566 (2018 - \$4,448) which has been reported as income in the endowment fund and then a transfer to the unrestricted fund. During the year, the Association transferred investments with a cost of \$209,487 to the unrestricted fund as per the endowment fund rules the restriction has expired. These funds are originally recorded at cost with annual adjustments to reflect fair value and are comprised of Canadian and Foreign equities with a cost of \$125,550.

11. Contingent liability

The employees of the Association are permitted to accumulate and carry forward up to 200 hours of sick time. As of March 31, 2019, the employees have accumulated 1,255 hours which amounts to \$28,257. This amount has not been recorded in the financial statements as a liability due to the uncertainty surrounding how much time will be used and because the accrued sick time cannot be paid out in lieu of time taken.

Notes to Financial Statements

Year Ended March 31, 2019

12.	Unrestricted investment income			
			2019	2018
	Realized investment income Interest & dividend income Gains on sale of investments Transfer from endowment fund	\$	16,087 68,482 15,566	\$ 1,675 7,939 8,278
			100,135	17,892
	Unrealized investment income (loss) Unrealized (loss) gain on investment		(21,601)	19,552
		\$	78,534	\$ 37,444
13.	Endowment investment income			
			2019	2018
	Realized investment income Interest & dividends income Gains on sale of investments Transfer to unrestricted fund	\$	2,961 12,605 (15,566)	\$ 6,836 1,442 (8,278)
	Unrealized investment income (loss) Gain (loss) on investments	\$	(32,721)	\$ 5,820

Notes to Financial Statements

Year Ended March 31, 2019

14. Disclosure of compensation

The Public Sector Compensation Disclosure Act (the "Act") of the Province of Nova Scotia requires a public sector body to disclose to the public the amount of compensation it pays to any employee if that compensation is in excess of \$100,000 in a fiscal year. Compensation includes total base salary before taxes as well as overtime payments, retirement or severance payments, lump-sum payments and vacation payout, payments made for exceptional benefits not provided to the majority of the employees and the value of the benefit derived from vehicle or allowances with respect to vehicles.

Adsum Association for Women & Children is a public sector body as defined by Section 2(f) of the Public Sector Compensation Disclosure Act. No board members, officers, employees, contractors or consultants of the Association were paid compensation as defined in the Public Sector Compensation Disclosure Act, in the fiscal year 2017-2018 of \$100,000 or more. For the 2018-2019 fiscal year, the following employee received compensation of \$100,000 or more:

Employee, title:

Sheri Lecker, Executive Director

\$109,999